

Sulzer confirms field service agreement with Nidec

Following the recent agreement of Sulzer to provide sales and technical support for Nidec medium voltage (MV) drives in North America, the two companies have now formalized the field service offering. Having completed technical training, field service teams from Sulzer are now able to offer operators of Nidec MV drives onsite support.

Nidec Industrial Solutions is renowned for manufacturing high quality MV drives for industrial applications, especially for oil & gas and power generation. Together, the combined expertise of these companies aims to deliver cutting-edge designs, excellent reliability and class-leading after-sales support.

This latest agreement takes advantage of Sulzer's extensive service center network in North America and its large number of field service teams to deliver expert support for electromechanical equipment.

Jim Mugford, President and Global Head of Sulzer Electro Mechanical Services, explains: *"This is the next step in providing Nidec customers with industry-leading support that is available through our extensive service center network. This partnership demonstrates the level of technical expertise and industry knowledge that is required in modern industrial applications to ensure customers receive the best possible service."*

The agreement with Nidec offers Sulzer's customers direct access to high quality MV drives that can be designed to suit each application. At the same time, all Nidec customers will benefit from expert support on site as well as access to local, well equipped and modern maintenance facilities.

Image Captions:

Image 1: Sulzer and Nidec have formalized a field service agreement for MV drives in North America.

Image 2: Sulzer and Nidec have built a fully functioning demonstration unit to illustrate the interaction between the electric motor and the driven equipment.

About Sulzer:

Sulzer is the leading worldwide, independent service provider for the repair and maintenance of rotating machines including turbomachinery, pumps and electro-mechanical equipment. With a global network of over 180 technically advanced manufacturing and test facilities, Sulzer offers a collaborative advantage that delivers high-quality, cost-effective, customized and turnkey solutions, providing its customers with the peace of mind to focus on their core operations.

Sulzer Rotating Equipment Services, a division of Sulzer, can accommodate all brands of rotating equipment including turbines, compressors, generators, motors and pumps. With an enviable track record, dedicated teams of on-site engineers provide best-in-class solutions to ensure that the most effective service is delivered.

Sulzer is dedicated to providing superior service solutions to a range of industries including power generation, oil and gas, hydrocarbon and chemical processing, water and air separation. Every solution is customized to suit the business needs of each application – whenever or wherever that may be.

With a long history of providing engineering service support, Sulzer is headquartered in Winterthur, Switzerland where it began in 1834. Today, with sales over US\$ 3 billion and with approximately 14,000 employees, the Sulzer footprint spans across the globe. The core aim is to deliver a flexible and cost-effective service that optimizes customer operational efficiency and minimizes downtime.

For more information on Sulzer, visit www.sulzer.com

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