

## The art of weld overlay for the oil & gas sector

### Sulzer's open days to showcase advanced services for separation units

**Sulzer's latest one-to-one workshop on automated weld overlay (AWO) will show Middle Eastern businesses in the oil and gas sector how the technology can maximize the service life of their mass transfer solutions. The open house event, taking place from September 10-13, will give industry representatives a chance to see AWO specialists at work in Sulzer's service center in Jubail, Saudi Arabia.**

In a changing global oil market, high performance and reliability help refineries and petrochemical plant facilities optimize their uptime, capital expenditure (CAPEX) and operating expenses (OPEX), thus maximizing their profitability. Finding trusted specialists that can deliver key pieces of equipment as well as offer round-the-clock, high-quality maintenance and repair services is vital to ensuring these goals are met.

Sulzer Chemtech, the leader in separation and mixing technology, offers more than key mass transfer components. It also has over 40 years of experience in field services as well as tower, drum and vessel maintenance, repair and revamps. To showcase its state-of-the-art and comprehensive capabilities, Sulzer is inviting Middle Eastern businesses to one-to-one appointment-based tours of its facility in Jubail.

During the event, visitors will be able to learn more about Sulzer's AWO technology, CladFuse™, through onsite demonstrations of vessel repairs. In this way, guests will see how operators can deliver a fully automated repair process that carefully controls key parameters, such as temperature and speed.

Ramann Sundaresan, Director of Sales at Sulzer Chemtech Middle East, explains: "A number of our customers in the region have expressed their interest in our AWO capabilities and how it works. This workshop will give them the opportunity to have their questions answered and see the outcomes we can offer."

"Weld overlay is a key solution for refineries and petrochemical plants, as it is the only method that can offer time- and cost-efficiency as well as long-term reliability. Sulzer has mastered this repair technique and is currently the only business able to perform AWO in the region," adds Nitin Gaikwad, Head of Sulzer Tower Field Services for India and Middle East Region. "With these AWO technology open days, we aim to raise awareness of how we can restore towers, coke drums, reactors and other units to their original capabilities without the need to replace them."

one-to-one discussions with Sulzer's experts about how the technology can support their own manufacturing sites as well as what other products and services Sulzer can offer to maximize plant productivity and efficiency.

Andrew Petticrew, Head of Global Sales for Automated Weld Overlay at Sulzer, concludes: "We look forward to welcoming Middle Eastern refineries and petrochemical companies to our workshop. During the open days we will demonstrate to businesses how they can substantially benefit from Sulzer's global capabilities and one-stop-shop for any mass transfer need."

Appointments for the one-to-one AWO workshop are limited. Anyone interested in booking a slot at this event is invited to contact Nitin Gaikwad at [+966 555902352, [Nitin.Gaikwad@sulzer.com](mailto:Nitin.Gaikwad@sulzer.com)] or Andrew Petticrew [+44 (0) 790 842 6330 or [Andrew.Petticrew@sulzer.com](mailto:Andrew.Petticrew@sulzer.com)].

### **Image Captions:**

**Image 1:** Visitors to the event will have the chance to see AWO specialists at work in Sulzer's service center in Jubail, Saudi Arabia.

**Image 2:** During the event, visitors will be able to learn more about Sulzer's AWO technology, CladFuse™.

## **About Sulzer:**

Sulzer's core strengths are flow control and applicators. We specialize in pumping solutions and services for rotating equipment, as well as separation, mixing and application technology.

The Chemtech division is represented in all important industrial countries and sets standards in the field of mass transfer and static mixing with its advanced and innovative solutions. The product offering ranges from process components to complete separation process plants. The customer support covers engineering services for separation and reaction technology and tower field services to perform tray and packing installation, tower maintenance, welding, and plant turnaround projects. Our customers benefit from a network of over 180 production and service sites around the world. Sulzer has been headquartered in Winterthur, Switzerland, since 1834. In 2018, we achieved sales of CHF 3.4 billion with around 15'500 employees. Our shares are traded on the SIX Swiss Exchange (SIX: SUN).

[www.sulzer.com](http://www.sulzer.com)

The image(s) distributed with this press release may only be used to accompany this copy, and are subject to copyright. Please contact DMA Europa if you wish to license the image for further use.

## Editor Contact

DMA Europa Ltd : Philip Howe

Tel: +44 (0)1562 751436

Fax: +44 (0)1562 748315

Web: [www.dmaeuropa.com](http://www.dmaeuropa.com)

Email: [philip@dmaeuropa.com](mailto:philip@dmaeuropa.com)

## Company Contact

SulzerChemtech Ltd. : Dorota Zoldosova, Head of Marketing and Communications

Tel: +41 52 262 37 22

Web: [www.sulzer.com](http://www.sulzer.com)

Email: [dorota.zoldosova@sulzer.com](mailto:dorota.zoldosova@sulzer.com)